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#### This Speech | Why should I listen?

This is not about technology

Please, don't ask OpenText tech-questions



• In retrospective: Our success factors

General learnings for digital transformations







#### Joerg Meier | Who am I

- Industries
  - Telecommunications & Banking
- Roles back then...
  - Developer, Business Analyst & Project Manager
- Acting now as...
  - Group Lead eBusiness Enabler
  - Product Owner Tools
- I like...
  - Travelling
  - Cooking & Eating
  - Gaming





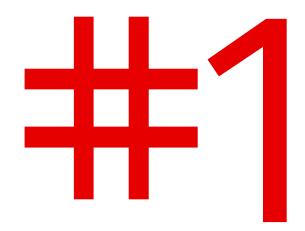


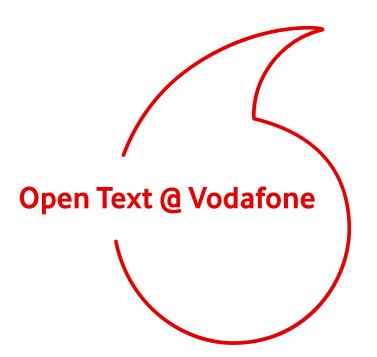










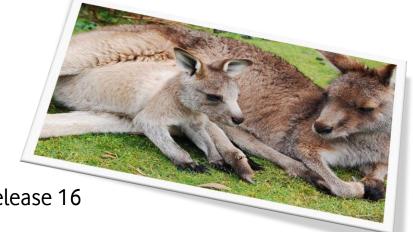






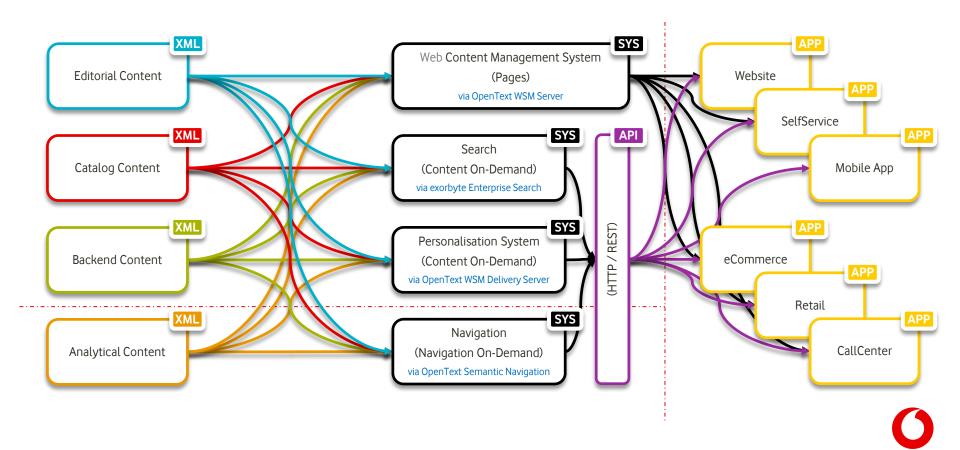
### **OpenText @ Vodafone | Some milestones of the last 10 years...**

- 2007 | 4 Editors, 1 Admin, 2 Enablers (hosted by Vodafone IT)
- 2009 | Launch "AskVodafone" with WSM Release 11
- 2011 | Launch "Fachhandel Online"
- 2012 | Migration to self hosted infrastructure
- 2015 | Introduction of Delivery Server
- 2016 | Re-Lunch of "Innovation Park"
- 2017 | Update of self-hosted infrastructure & WSM Release 16
- Over 60 projects & ~ 400 users
- ➤ 100k Publishings since last 9 months
- > 2.6m Pages created
- > 5.7m Assets distributed

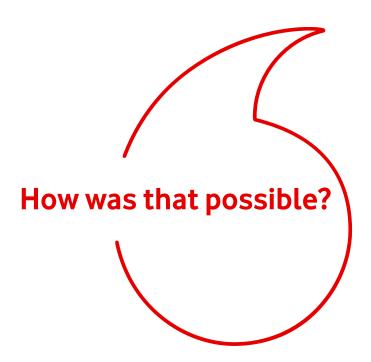




#### OpenText @ Vodafone | ...and where we are right now











### **OpenText @ Vodafone | An Inconvinient** convinient truth!

- People are lazy but demanding!
- It should be easy
- It should be cost efficient
- It should be available fast





#### **OpenText @ Vodafone | An Inconvinient** convinient truth!

- ✓ The license is already bought
- ✓ The support team is in place
- ✓ The product solves your problem
- ✓ End users feel comfortable with it
- ✓ The team delivers













#### Software Isn't Enough | Ownership rules!

- Does your unit pay the license?
- Are you hosting the infrastructure?
- Do you know the DevOps team?
- Can you change things by your own?





#### **Software Isn't Enough | Ownership Rules!**

- Don't lose grip on your key assets!
- ➤ If it's part of your value stream, own it!
- Ownership means responsibility!
- ➤ Take care of your investment!
- Don't disconnect with your traditional IT!







### Software Isn't Enough | Enable your team!

Do you have more experts than managers?

Is you team part of a social community?

• Is it connected to other DevOps Teams?

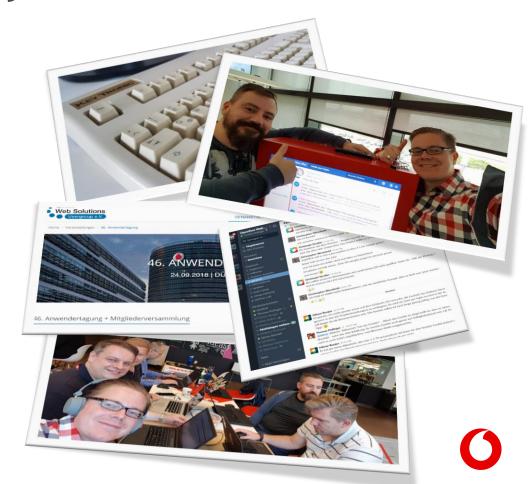
• Do they have time to experiment?





#### Software Isn't Enough | Enable your team!

- ➤ Become a "Nerd-Lover"!
- Provide time for creativity!
- ➤ Share your knowledge!
- ➤ Trust your team!
- ➤ Treat your vendor as a partner!





#### Software Isn't Enough | Just do it!

- Time is always against you!
- Waiting = Wasting!
- There's no perfection!
- You'll never know if you don't try!





#### Software Isn't Enough | Just do it!



- ➤ Proof your value by delivering!
- ➤ Support showcases and MVPs!
- Enable other teams to scale!
- ➤ Success stories are your best promoters!









# Software alone doesn't make you digital...



## ...humans do!

